# Exciting, new herd management tools available with HerdHQ

#### **SUMMARY**

- HerdHQ is a set of herd-management tools that enhance profitable decision-making.
- HerdHQ is available to ALL herds processing with DRMS.
- Tools are available on a web-based platform and include:
  - o Easy access to expansive data on individual cows and heifers,
  - o A personalized dashboard of over 100 herd performance tables and graphs,
  - Over 15 activity tables and reports to stay on top of herd changes,
  - o A new generation of alerts and benchmarking tools,
  - o Projection of future replacement heifer inventories with the profit or loss from calves produced, and
  - A decision maker for culling and semen selection that incorporates cow performance plus genetics simultaneously.
- Be an early adopter! Join in for a free HerdHQ test drive during our trial period, through January 31, 2024.
   Please email AmyL@mndhia.org.

A new suite of herd management tools called HerdHQ is now available for use by herd owners & managers, and their consultants. HerdHQ is the **next generation of data-driven dairy decision tools!** Created by Dairy Records Management Systems (DRMS), the tools offer **fast and convenient information** at your fingertips, from anywhere in the world with internet connectivity. Tools operate right from your internet browser with no software or apps to install.



#### What makes HerdHQ unique?

- Easy to set up for herd owners and managers with no need for special programming and software
- Pre-designed reports allow for easy modification on your own time and without external support
- Input information comes from test day results. And, DART users have the option to use daily information from their DartSync upload
- Integrates timely performance info with genetic data for fast insights and decision making!

Minnesota DHIA is working with developers at DRMS to fine-tune knowledge and training around HerdHQ for dairy producers and consultants—and we're learning too! We welcome you to check it out, and provide feedback. All new users will receive a free, 30-day introductory period to each HerdHQ tool, no matter when they start using HerdHQ. Those who are already using HerdHQ will receive a longer trial period. On Jan. 31, HerdHQ users will be unsubscribed and will need to reenroll to begin a 30-day no-charge period. An email will go to all subscribed herds before February 1<sup>st</sup> reminding them that they are about to be unsubscribed.

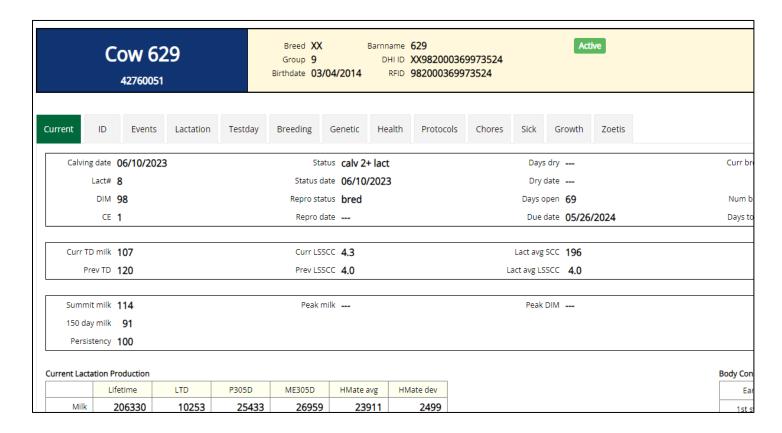
#### Need more info?

Ask questions or enroll for your free dairy producer or consultant trial. Please email Amy Loeschke at AmyL@mndhia.org and provide your name, herdcode, and phone number to get started.

Read on for a deeper look at the features in each of the 6 tools. Additional tools for HerdHQ are in development for later in 2024.

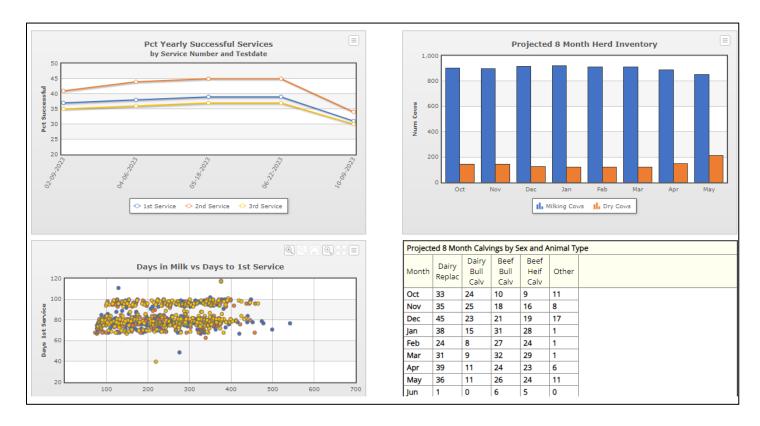
## CowCompass

A fast and easy way to access lifetime data for individual cows and heifers anywhere that internet is available. Each cow card includes tabs that show information on identification, lifetime lactations, testday results, daily parlor weights, breeding, health, pen moves, genetic data, including Zoetis traits, and more (see image below). CowCompass interfaces with several other tools provided in HerdHQ, facilitating a fast drill-down view of individual cows.



## **DairyDepot**

**Build your own personalized dashboard** from over 100 new tables, charts, and graphs to monitor herd performance across a variety of herd management areas (example image below). **View historic trends and current performance** of your herd beyond the presets available in DART. Includes several click-able grids and graphs to view individual cow data.

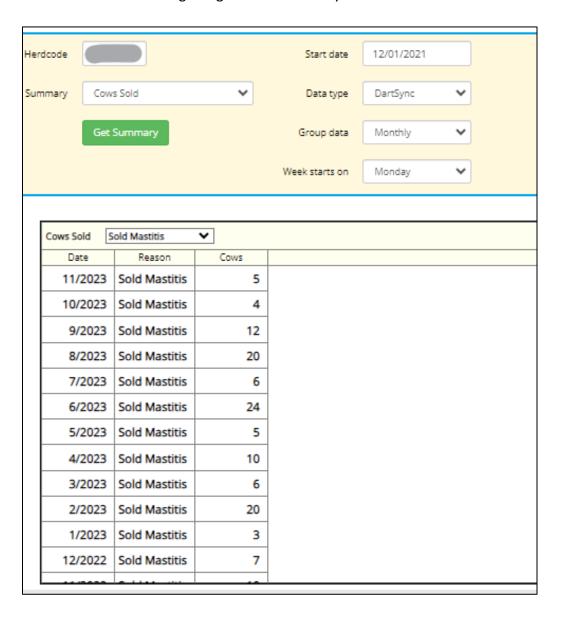


## **ActivityAlerts**

**Monitor herd activities across time**—by months, weeks, or days. Select from over 15 report types to track events such as inventories, culling, health, breeding, and chores. Drill down to view individual cows with CowCompass.

Quickly answer questions like:

- Are the numbers of cows culled for mastitis increasing with time? (image below)
- Are completed fresh cow chores aligned with calving numbers?
- Are vaccinations getting done consistently?



### **MilkMetrics**

The **next generation of benchmarking tools** enabling you to compare your current performance with previous test day and one-year-ago test day. Set a **color-coded alert to highlight changes in time** from over 100 data points (image below). Furthermore, MilkMetrics is able to benchmark your herd with over 9,000 other herds in the DRMS database. External comparison can be stratified by herd size, breed, region, and milking frequency.

General	Turnover	Production	Udder Health	Reproduction	Transition Gen	etics Heifers	All Alerts		
			Curr Test 11/29/2023	Prev Test 10/09/2023	Diff	Last Year	Year Diff	Herd Pctile	25th -
ſ		aily Value \$	20	19	1	23	-3		
	Milk MH  Milk TH  Standard 150D Milk		97	100	-3	98	-1	96	
			84	86	-3	86	-3	95	
			101	106	-5	101	-1	95	
		Fat %	4.5	4.3	0.2	4.3	0.2	81	
		Protein %	3.2	3.2	0.0	3.1	0.1	23	
		Milk All	97	100	-3	98	-1	96	
	N	Ailk 1st Lact	78	83	-5	83	-5		
	Milk 2nd Lact		101	106	-5	98	3		
	Milk 3> Lact		108	110	-2	109	-1		
		ME Milk All	31165	31941	-776	31477	-312	90	

### HeiferHub

Use your breeding, culling, and calving performance to **project inventories of future heifer replacements under various semen usage scenarios**. Then, input your market prices for heifers, dairy bull calves, and beefon-dairy bull calves plus semen cost to **compute profit scenarios from your semen usage** (example below). Use HeiferHub's flexibility to adjust desired outcomes and make semen purchase decisions with confidence. Both 9-month and 30-month projected heifer inventories are calculated. Monitor recent weeks and months to see whether your herd is on track to achieve breeding and replacement goals.

Breeding Month:	12/2023	
# Cows to bred this Month :	100	
# Breedings to Sexed semen :	13	0
# Breedings to Conv semen :	21	0
# Breedings to Beef semen :	66	0
# Heifers to bred this Month :	80	
# Breedings to Sexed semen :	45	0
# Breedings to Convisemen :	35	0
# Breedings to Beef semen :	0	0
# breedings to beer semen.	U	•
# Total Breedings resulting in Dairy Penlacement Calves	76	0
# Total Breedings resulting in Dairy Replacement Calves :		
# Total Breedings resulting in Dairy Bull Calves :	38	0
# Total Breedings resulting in Beef Calves :	66	0
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# Dairy Replacement Pregnancies (Cows):	9	0
# Dairy Replacement Pregnancies (Heifers) :	30	0
# Dairy Bull Calf Pregnancies (Cows) :	5	0
# Dairy Bull Calf Pregnancies (Heifers):	14	0
# Beef Calf Pregnancies (Cows) :	28	0
# Beef Calf Pregnancies (Heifers) :	0	0
Replacements Birth Month :	9/2024	0
# Dairy Replacement Births (Cows) :	9	0
# Dairy Replacement Births (Heifers) :	29	0
# Total Replacement Calves :	35	0
# Dairy Bull Calves :	17	0
# Dairy x Beef Calves :	25	0
# Daily x beel Calves .	25	
Poplacoments Calving Month	6/2026	0
Replacements Calving Month :		0
# Replacements Available :	27	U
#Attrices At all 5	24	0
# Minimum Monthly Replacements needed :	21	0
# Minimum Monthly Replacements needed including Sales :	32	0
# Shortage/Excess Heifers excluding Sales :	6	0
Revenue from Sale of excess Replacements \$ :	\$300.00	0
Revenue from Dairy Bull Calves \$ :	\$2,040.00	0
Revenue from Dairy x Beef Calves \$ :	\$10,000.00	0
Semen Costs \$ :	\$3,698.00	0
Net Revenue Selling Replacements and Calves \$:	\$8,642.00	0
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### **KeepOrBeef**

A one-of-a-kind profit optimization tool that **provides economic returns ("Keep value") and ranking within herd ("Keep Percentile")** for future profit potential of each cow and heifer. For cows eligible to breed, KeepOrBeef advises on whether to breed immediately and, if so, **calculates profit differential among Sexed, Conventional, or Beef semen** (example below). Breeding decisions are specific to each cow and **based on all available genetic plus phenotypic information**. KeepOrBeef maximizes profit by considering previous herd performance, heifer raising cost, cull cow revenue, milk prices, calf market values, semen cost and feed cost.

For best results, run this report weekly, after any vet check and testday inputs, to account for time-sensitive and dynamic event and DIM changes across herdmates. Import Keep Value, breeding recommendation, and semen choice to DART for use in reports, mating programs, or other advanced analysis.

